

For immediate release  
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## **Maine Drilling & Blasting's Bulk Program Goes Modular**

Four years ago, Maine Drilling & Blasting launched its own Bulk-blending program out of their New Hampshire operational headquarters in Auburn, NH, producing its own label of blended explosive emulsion for delivery across New England. However, based on a demand for larger product deliveries, compliance and regulatory restrictions, along with vehicle utilization and scheduling issues, it soon became apparent that more than a solid fleet of trucks and a well-trained staff would be needed to keep pace and improve on the economies and efficiencies the Bulk program had to offer. Plus, the number of requests for the product within the site construction market was growing faster than the supply and distribution department could respond.

Maine Drilling & Blasting's solution was a unique one, which allowed the company to move closer to their various markets, as well as anchor the demand for shots that exceeded vehicle capacity and availability. After exhaustive research with explosive companies and equipment manufacturers, Maine Drilling & Blasting introduced its Modular Bulk Program in late spring of 2006, with the purchase of its first two of four emulsion tanker trailers and non-destructive product pumps. The 40,000-pound tankers are filled with the company's emulsion blend in New Hampshire and driven to the company's strategic inventory locations throughout the Northeast, where they can "feed" the locally-stationed bulk delivery trucks traveling shorter distances to job sites. The delivery and loading process was first field-tested this past November in two quarries in New Hampshire and Maine with impressive results. 63,000 pounds and 86,000 pounds of product respectively were delivered for one shot in one day with fewer vehicles and less manpower required, and safely supporting a successful shot schedule.

"The Modular Bulk Program will enable the availability of bulk emulsion to projects all across the Northeast, reducing project manpower needs, fuel costs, wear and tear on vehicles, and hours of service issues. It will also improve the company's commitment to local market areas and quality customer service," says, President, Bill Purington.

The Modular Program will soon be expanding to support the construction market in Connecticut, New York and the Quarry Division company-wide. The overall success of the Bulk Program, now with the addition of the Modular component, has established Maine Drilling & Blasting as a pioneer in delivery and quality product in New England.

Maine Drilling & Blasting, recognized as a leader in the industry and a long-term contributor to the local community, offers drilling and blasting services to the construction and quarry markets, along with a variety of specialty services throughout the Northeastern United States, including rock bolting, hoe ramming, engineering, public relations, preblast surveys and packaged and bulk distribution. In addition to the corporate office in Gardiner, Maine, Maine Drilling & Blasting has offices in New Hampshire, Vermont, New York, Massachusetts and Connecticut.

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